



Seminar Schedule

Wednesday, Oct. 23, 2019 Show Hours: 10am-4pm
Hamburg Fairgrounds Event Center
5820 South Park Ave., Hamburg, NY 14075

Free Admission & Free Seminars 170+ vendor displays & demos

MEETING ROOM 1

10:30-11:30am 60 minutes

Sustainable Basics to Build Your Business

A workshop covering sustainable basics: discussing potential drivers for pursuing sustainability initiatives in your company and the sustainability management cycle to address the Triple Bottom Line - People, Profit, Planet.

- What does sustainability mean to your business?
- How to use Sustainability Management Cycle.
- Planning for change.

Presented by: NYS Pollution Prevention Institute with the WNY Sustainable Business Roundtable

11:45am-12:45pm 60 minutes

What Building Owners and Managers Need to Know About Smart Buildings

Smart buildings are more comfortable, spend less on energy while providing a healthier space for the occupants. The same technology can also help owners/managers operate more efficiently and maintain critical systems to avoid unexpected downtime. Learn to transform your building into a smart building.

- What is Smart Building?
- Why do I want to make my building into a Smart Bldg?
- How can I make my building into a Smart Building?

Presented by: NYSEERDA

1:00-2:00pm 60 minutes

How to Become a WNY Clean Production Leader

A smart chemical management program for local businesses leading the way to cleaner air and waterways. The program is supported by EPA and the resources are available at no cost to businesses of all sizes across Western New York.

- Why Chemical Mgmt.? - get to know your blind spots.
- How local companies can work together with their neighbors and local peers.
- How to get direct access to the extensive knowledge, useful tools and direct technical assistance for proactive chemical management this program has to offer.

Presented by: Clean Production Action/NYS Pollution Prevention Institute in cooperation with the WNY Sustainable Business Roundtable

2:15-2:45pm 30 minutes

How Community Solar Saves You Money

NYS is going Green. Homeowners and businesses can now get solar benefits, lower electric rates and bills with zero investment. Community solar is here...the next big state incentive!

- How a home or business immediately saves money.
- Why it costs you nothing to go green now.
- Save 10% off your "entire" electric bill.

Presented by: EnergyMark LLC

MEETING ROOM 2

11:00am-12:00pm 60 minutes

Business Continuity: Disaster Recovery

Learn preventative strategies; crisis response strategies; and recovery strategies, ensuring your organization will operate its critical functions during an emergency.

- Components of an effective strategy.
- Identify potential threats.
- Crisis communications
- Develop and implement incident response plan.

Co-Presented by: Forseti Protection Group and Lume Strategies

12:15 - 1:00pm 45 minutes

Taking Control of Facility Maintenance with CMMS

Learn the benefits of using a computerized maintenance management system to improve the management of your facilities.

- Buying Tips
- Implementation
- Features & Functions

Presented by: Q Ware

1:15-2:00pm 45 minutes

Indoor Air Quality & HVAC Maintenance Best Practices

Learn about the importance of Indoor Air Quality in your facility and how it impacts your environmental surroundings. Understand proactive maintenance for IAQ.

- Components of IAQ
- HVAC Impact on IAQ and Common Shortfalls to Maintenance

Presented by: John W. Danforth Company

2:15-3:00pm 45 minutes

A Guide to Energy Performance Contracting (EPC)

Understand how EPC can enhance your facility generating savings in dollars and energy.

- What is an EPC and how does it work?
- Typical Facility Improvement Measures

Presented by: John W. Danforth Company

**Pre-Register to attend the FM Expo at
www.fmexpo.net
No pre-registration required for seminars.**