



Seminar Schedule

Wednesday, October 19, 2022
Hamburg Fairgrounds Event Center
5820 South Park Ave., Hamburg, NY 14075

Pre-Register to Attend the Show at www.fmexpo.net. Admission & Seminars Free.

10:30am-11:15am

No More Floor Finish – PAC System

An informative step by step seminar on how to maintain floors without floor stripper and finish. Special pricing is offered to attendees. Q & A on all floor care issues.

- Create a safer workplace by removing the need for chemical floor stripper
- How to maximize productivity with less labor

Presented by: William Seaman & Brian Bonnerwith, Dobmeier Janitor Supply

11:30am-12:30pm

Protecting Against Bed Bugs

An educational presentation around bed bugs focusing on identification, prevention and treatment methods. Will address common myths surrounding bed bugs, FAQ's and best practices in preventing outbreaks and responding to active sightings.

- Bed Bug Identification/Behavior
- Bed Bug Prevention

Presented by: Tom Miklinski, Ehrlich Pest Control (formerly Buffalo Exterminating)

12:45pm-1:45pm

The New Age of Uncertainty: Rising Disaster Risks & Costs in WNY

Disasters are becoming more severe and unpredictable, but you can take 5 proven steps to minimize risk and disruption. And those steps might cost \$0.

- Assess industry-wide, regional and local risk of disaster
- Minimize cost and disruption when disaster strikes
- Get one step ahead of an uncertain future

Presented by: Daniel Bauer, SERVPRO of The Southtowns

2:00pm-3:00pm

Color Programs & Maintenance Organization

Color rendering and accent wall program with visual digital renders and maintenance binder. Color marketing and design theories and processes and technology.

- Process for color selection using digital rendering service
- Accent wall program details and benefits
- Benefit, example and uses of complementary maintenance binder

Presented by: Emily Thrasher, PPG Architectural Finishes